

CASE STUDY- TENANT REPRESENTATION

We can help you work within your budget



Situation

Foley & Mansfield is a Law Firm that had outgrown their space. Their current lease was not up for another year, but they needed to hire additional staff to complete the work load and had no place to put them.

Their client base had grown considerably and they needed an office that was presentable to their corporate clients.

They were also on a budget the Corporate Office designated and rents had recently escalated.

Solution

MacVaugh & Co. was hired as the Tenant Representative.

After discussing Foley & Mansfield's needs, we punched the parameters into our proprietary database and produced a printout of the resulting list of available properties.

After touring a number of buildings we found an A Class Building with the amenities they were looking for at a price within their budget.

We also marketed their current space as a sublease.

Results

Foley & Mansfield Moved Into A Beautiful Office Next To The Hilton Hotel. Because They Have Frequent Out-Of Town Visitors The Location Is Perfect. We Also Subleased The Space They Moved Out Of For The Remainder Of Their Lease With No Downtime.