

CASE STUDY- TENANT REPRESENTATION

We can help you with Difficult to Find Requirements



Situation

Ten Thousand Villages is a non-profit fair trade retail outlet. They currently have 43 stores across Canada and eight stores in the U.S.

They were looking for a smaller store in a highly visible location with foot traffic.

They preferred to locate in Pasadena, but would also consider South Pasadena or San Marino.

Solution

MacVaugh & Co. was hired as the Tenant Representative.

After discussing Ten Thousand Villages needs, we came up with a list of possible spaces.

We toured a number of spaces and made an offer on a space in Old Pasadena. The Landlord chose a different tenant and we started over.

496 South Lake Avenue came on the market at this time. I arranged for them to be one of the first groups to see the space.

Results

Ten Thousand Villages really liked the location on South Lake and we made an offer. The negotiations went quickly as there was a lot of interest in the space. Ten Thousand Villages is very happy with their newest location.